

# Judy Bodenhamer



**As President of Revenue Resources LLC,** Ms. Bodenhamer is passionate about creating customized professional development experiences for businesses. Judy is an entrepreneur, business executive, coach, mentor, innovator and community volunteer.

She has committed her career to helping businesses and individuals achieve accelerated levels of success.

Her engagements involve the innovative delivery of business consulting, executive coaching, organizational development consulting, sales and marketing programs, strategic planning, training and leadership development initiatives with those organizations and/or individuals who want to positively impact their performance and skills.

**Her Business Leadership Experience** spans over 25 years, of which Judy spent half of her career at Fortune 50 organizations, where her last assignment was Area Vice President, leading a ~\$200M division, with well over 100 employees.

**In keeping with her commitment to life-long learning** and the future growth of our business community, Judy teaches, facilitates and is a guest lecturer for selected continuing education, undergraduate and graduate level courses at The University of Akron, Baldwin Wallace University, Cleveland State University and Kent State University. Because of her ties to business and education communities, Judy was invited to become a board member with the Institute for Creative Leadership and a Mentor for the YWCA Wisdom Circles program.

**Judy's Civic Activities** include support and sponsorship of the Cleveland Metropolitan Bar Association's Women in Law Section and the Ohio Women's Bar Association and Foundation. She is recognized by the YWCA as a Women of Achievement and has participated in their Wisdom Circles program. She is involved with several community and non-profit organizations in Northeast Ohio and is a former member of the Board of Directors for the Cleveland Rape Crisis Center. Judy also traveled to Honduras for a mission to provide aid to local residents.



## Interactive Coaching & Consulting Expertise

- AchieveGlobal® Training Curriculum
- Business Development Coaching & JumpStart Sales Program
- Certified Conflict Coach (Straus Institute-Pepperdine University School of Law)
- Certified Corporate Mediator (Center for Dispute Resolution)
- Gallup-Certified Strengths Coach | CliftonStrengths®
- Development Dimensions International (DDI®) Training Curriculum
- Emotional Intelligence™
- Everything DiSC® Behavioral Styles Assessments & Training | Authorized Partner | A Wiley Brand
- Everything DiSC® Productive Conflict Training
- Executive Coaching
- Innovation and Strategic Thinking Initiatives
- Leadership Retreats – Facilitator
- Marketing Communications and Social Media
- Reach™ Certified Personal Branding Specialist
- Sales Training
- Strategic Planning
- Team Development Programs
- The Five Behaviors™ | Authorized Partner | A Wiley Brand
- 360° Feedback Evaluation/Engagement Studies

## Functional Experience

Branding, Marketing & Sales Management  
Business Development Coaching  
Executive Coaching, Training & Development  
Human Resources Management  
Leadership & Organizational Development  
Marketing Communications and Strategy

## Education

Masters in Business Administration (MBA)  
Cleveland State University

Bachelor of Arts in Business Administration (BA)  
Bowling Green State University

Executive Education Program  
The Darden School of Business in Virginia

Training Certifications – AchieveGlobal®, DDI®, Everything DiSC® and The Five Behaviors™, CliftonStrengths®, Reach™ Personal Branding